



**PRESENTED BY:**

**Steven Ilse, Director of Business Brokerage**  
**701.223.2450 office**

email: [steve@aspengrouprealestate.com](mailto:steve@aspengrouprealestate.com)  
web: [aspengrouprealestate.com](http://aspengrouprealestate.com)

# BUSINESS FOR SALE

**Office Equipment & Design Services**

## Office Design Services & Installation of Office Equipment Specializing In High-End Office Supplies

**Price:** Call For Price

**Features:** Name Recognition

Quality Products

Commitment to customer service

Winner of sales awards & recognition  
from major manufacturers

An industrial leader in the world of  
office furniture



REAL ESTATE SERVICES

701-223-2450 office  
701-223-2322 fax  
3712 Lockport Street, Suite C  
Bismarck, North Dakota

## Information Sheet

The sale of the Business is preferred to be structured as an asset sale.

The Business has been under its current ownership since 2000 and provides office design services, installs office equipment, and specializes in high-end office supplies ranging from cubicles and modular systems to seating and desks. It also carries traditional office supplies and stationery.

The Business serves large offices needing design or redesign services plus the necessary furniture, supplies and updates. Advocating to customers the importance of a proper office setup for increased productivity, ergonomic safety and comfortable workspaces, has led the Business to outfit many offices in its area with state-of-the-art equipment. Its customers include educational institutions, local, state and federal government entities, healthcare and financial industries and its local business community.

From its start as a small office supply store to its current status as an industrial leader in the world of office furniture, this Business is known for its commitment to customer service and has received sales awards and recognition from major manufacturers.

The Business operates from a 7,000 SF storefront of which 4,500 SF is working showroom and storefront space and 2,500 is storage. The Business also has an e-commerce website for online orders.

Hours of operation are 8 a.m.—5 p.m. Monday—Friday.

Besides the owners, the Business has 11 employees that consist of 3 outside sales staff, 2 installation team members, 1 designer, 1 warehouseman, 1 receptionist and 3 in-store retail staff. In-house product training and supplier training is offered to employees.



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## Information Sheet

### Key Company Success Factors:

- Quality products—long-lasting merchandise means long-term customer satisfaction
- Name recognition—the Business has been in business for more than 75 years
- Consistent customer-oriented service—each client receives personalized one-on-one attention for each and every sale
- Customer education—product education is integrated into each sale transaction.

After sale, the owners are willing to help transition the Business to the new owner for a period of 3 months.

For more information on this business opportunity you may request the Confidential Business Review for complete details, call Steve Ilse.



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