



**PRESENTED BY:**

**Steven Ilse, Director of Business Brokerage**  
**701.223.2450 office**

email: [steve@aspengrouprealestate.com](mailto:steve@aspengrouprealestate.com)  
web: [aspengrouprealestate.com](http://aspengrouprealestate.com)

# BUSINESS FOR SALE Electrical Contracting



## Offering Innovative Electrical Products & Solutions

**Price:** Call For Price

**Features:** Longstanding presence in the community

Strong reputation for electrical contracting services

Specializing in commercial, residential & industrial wiring & power & telecommunications wiring

Large base of loyal customers



REAL ESTATE SERVICES

701-223-2450 office  
701-223-2322 fax  
3712 Lockport Street, Suite C  
Bismarck, North Dakota

## Information Sheet

The sale of the Business is preferred to be structured as an asset sale.

The Business, an electrical contracting company, began operating in 1983 and specializes in commercial, residential and industrial wiring and power and telecommunications wiring, particularly voice data and fiber optics for both new construction and existing buildings. The Business offers innovative electrical products and solutions and has established a strong reputation for its electrical contracting services. It also conducts energy lighting audits of existing systems using state-of-the-art technology and retrofits existing power and lighting systems for long-term savings on energy costs.

Hours of operation are 7 a.m.—5:30 p.m. Monday— Friday and scheduled weekend work.

This Business sets itself apart from its competitors by promoting one-on-one interaction with its customers treating each customer with respect and attention to detail and caters to a wide range of clientele.

The Business bids commercial and residential projects and has a number of construction contracts in place. It also works with construction architects and electrical engineers.

In addition to the Owner, who is a Master Electrician, there is a project coordinator/service manager who is a licensed journeyman, a foreman who schedules staff and bids larger projects, a journeyman electrician, and 25 to 30 employees who are journeymen or apprentices. A registered electrical engineer is also on staff who works on design plans.

Electricians are licensed and registered with the state electrical board, are Safety/OSHA-certified, and are continually educated on the national and local codes. It is preferred that staff complete coursework with a trade school in electrical construction prior to joining the Business.



REAL ESTATE SERVICES  
Bismarck, North Dakota

## Information Sheet

### Key Company Success Factors:

- Longstanding presence in the community
- Commitment to quality service
- Bulk purchasing power, enabling competitive pricing
- Prompt service by friendly knowledgeable, courteous personnel
- Timely and accurate quotes on bids
- Continuing education opportunities for staff
- Provision of safe and innovative tools and equipment

After sale of the Business, the Owner is willing to help transition the Business to the new owner for a negotiated period of time. Key staff would also be willing to continue working for the new owner.

For more information on this business opportunity you may request the Confidential Business Review for complete details, call Steve Ilse.



REAL ESTATE SERVICES  
Bismarck, North Dakota