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Business For Sale: Electric Service Company



Reputable Electric Service Business

Price: \$1,700,000.00

Features: Owner Retiring

Solid & Repeat Customer Base

Excellent Reputation



REAL ESTATE SERVICES

3712 Lockport Street, Suite C · Bismarck, North Dakota · Telephone: 701-223-2450 · Fax: 701-223-2322

Information Sheet

The Business is an electric service company that began in 1960 and provides a wide range of residential, commercial and industrial wiring services within the eastern North Dakota and western Minnesota. Their electrical work includes lighting retrofits, computer cabling, trenching and boring with specialties in lighting and cable. The company also does electrical service and repair work for residential, commercial and industrial customers.

The Company's principal business activity is commercial, new construction and industrial. It specializes in industrial, commercial and design/build projects while maintaining a complete service department. The service department includes residential and commercial. Other services includes traffic signal, outdoor street lighting and state highway work.

The Company prides itself on its ability to complete work with accuracy and efficiency, treating customers with the utmost respect and courtesy. With the sale of this Company comes a large base of satisfied, loyal customers.

Hours of operation are 7:00 a.m.—5:00 p.m., Monday-Friday with 24-hour emergency phone service. The Company serves customers within a 100-mile radius, has 30 full-time employees and is licensed to work in the states of North Dakota and Minnesota.

Key success factors for the Business include:

- Long-standing accounts provide steady revenue.
- Committed employees—some have been with the Company for 25 years.
- Reputation of excellent customer service and quality workmanship.
- A spotless safety record.
- Trained and experienced staff in place to ensure continuation of business operations.
- Continuing education opportunities for staff.

Upon sale of the Business, the current owner is willing to transition the Company to new ownership for a negotiable period of time.

For more information on this business opportunity you may request the Confidential Business Review for complete details, call Steve Ilse at 701-223-2450 or 701-226-7734 or email steve@aspengrouprealestate.com.