



PRESENTED BY:

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BUSINESS FOR SALE Computer Sales & Service



Unique Opportunity! **Well-Established Computer Sales & Service Company**

Price: Call For Price

Features: Established business

Outstanding reputation for customer satisfaction

Top-Tier Onsite Help

Technicians available 24/7

One-on-one Customer Care



REAL ESTATE SERVICES

701-223-2450 office
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3712 Lockport Street, Suite C
Bismarck, North Dakota

Information Sheet

The sale of the Business is preferred to be structured as a sale of assets.

The Business is a full-service computer repair, sales, and support company that also offers a number of associated services addressing ever-changing technologies and Internet capabilities. The Business helps businesses, organizations, and residential computer and internet users remain on the cutting edge of technology. Its reputable name in the information technology (IT) section is well-known in its service area, and its top-tier, courteous, onsite help makes this Business a local favorite.

The Business responds not only to customer requests, but also helps clients anticipate solutions to future IT needs. This practical approach has earned the Business a wealth of satisfied customers and continual word-of-mouth referrals. Its after the sale follow up makes for satisfied customers. Assigning specific clients to its certified technician contractors allows its contractors to keep up to speed on customers current situations.

Six staff members, who are independent contractors, operate under the following categories:

- service technicians (2)
- web site developers (3)
- phone and networking (1)

Members work at the Business location which is in a 1,700 SF building under lease.

Business hours of operation are Monday—Friday, 8:30 a.m.— 5 p.m., but hours are flexible based on client demand.

Customers include retail, commercial, residential, healthcare, government and young professionals. Businesses comprise 80% of the Business' clientele base.



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Products and services include:

- Computer system setup and networking
- Computer and printer sales and repair
- Technical support—Fully trained technicians offer PC software and hardware support
- Hard drive data recovery and data storage
- Internet connection—high-speed wireless internet access
- Web site hosting and design
- Service and database hosting
- Security systems and cameras
- Document scanning software and scanning services for a paperless office
- Graphic design services and printing
- Video editing/animation/video production—custom web site animations, home moves and business presentations

Partnerships and certifications with large technology companies and applications, include:

- Cisco Systems (Premier Certified Partner)
- Xerox (Certified warranty center for its area)
- Hewlett-Packard, Toshiba and Gateway (Certified)
- Microsoft (Registered Partner)



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Key success factors for the Business include:

- Network of independent contractors serving as the Business' staff
- Proactivity—Preventing problems for customers by doing correct initial setups and teaching clientele how to effectively utilize existing resources
- Accessibility— Availability of technicians 24/7 via phone or email
- Equal treatment— Treating all customers, both residential & business with the same dedicated service
- Services Contracts— Providing hourly service arrangements for customers— a cost-effective option for residential & small business customers

The Owner is willing to remain with the Business for up to 6 months during the transition of the business to the new owner.

For more information on this business opportunity you may request the Confidential Business Review for complete details, call Steve Ilse.



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