



**PRESENTED BY:**

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# BUSINESS FOR SALE Candle Shop



## Environmentally Friendly Soy Wax Candle Products Business

**Price:** Call For Price

**Features:** Family owned

1st In Its Area to Produce Soy Wax  
Candle Products

Retail & Wholesale E-Commerce  
Web Sites

55 Standard Fragrances



REAL ESTATE SERVICES

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## Information Sheet

The sale of the Business is preferred to be structured as a sale of assets.

The Business began operating in 1999 and manufactures and sells environmentally friendly soy wax candle products. Products include candles, reed diffusers, flameless candles, tea lights, fragrance oils, potpourri, decorative pillars and light bulb candles.

The Business was the 1st in its area to produce 100% soy wax candles which produce less soot than petroleum-based candle products. The Business has both retail and wholesale e-commerce web sites which enables it to sell its products across the United States. Products are shipped via UPS.

The Business operates from a 1,000 SF facility, 700 SF of which are dedicated to workspace and storage of finished products and 300 SF are allocated to cold storage and vehicle loading.

Hours of operation are:

- March—July: 10 a.m.—4 p.m., Monday—Thursday
- August—September: 9 a.m.—5 p.m. Monday—Friday
- October—February: 8 a.m.—8 p.m., Monday—Sunday

Customers include nonprofit organizations, area retail stores, gift shops and online purchases. Most of its retail sales are based on word-of-mouth. Customers are expected to stay with the new owner as long as product quality and customer service are maintained.

Besides the owner, there are 3 employees who are hired during the falls months to assist in product production and filling orders.

After sale, the Owner is willing to help transition the Business to the new owner for up to 3 months.



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Key success factors for the Business include:

- Family owned business
- Very high rate of return customers
- Client list of over 120 clients

For more information on this business opportunity you may request the Confidential Business Review for complete details, call Mike Ilse.



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